2010 MINNEAPOLIS BOAT SHOW

CROSS REFERENCE LISTING

Please check off product categories that you are exhibiting.

Exhibiting Company Name:_____

Space #: _____

ACCESSORIES, EQUIPMENT & GEAR

BOAT CONSTRUCTION, SERVICE & REPAIR ITEMS

- ❑ AA005 Acoustic Materials, Noise Suppression
- ❑ AA006 Acrylic & Plastics
- ❑ AA010 Boatbuilding & Repairing Machinery
- ❑ AA012 Brushes (For Painting & Cleaning)
- ❑ AA015 Carpet Materials & Floor Coverings
- ❑ AA020 Cleaners & Polishes
- ❑ AA025 Compounds: Adhesives, Caulking & Glue
- ❑ AA030 Core Materials: Balsa, Foam, Composites
- ❑ AA035 Decking
- ❑ AA040 Fabrics, Upholstery & Interior Coverings
- ❑ AA045 Fiberglass
- ❑ AA046 Fiberglass Restorer & Polish
- ❑ AA050 Flotation Material
- ❑ AA055 Lumber: Hardwood & Treated
- ❑ AA057 Metal Polish
- ❑ AA060 Moldings, Trim, Rubrails
- ❑ AA065 Paints, Finishes, Removers & Preservatives
- ❑ AA070 Processing Equipment: Spray & Injection
- ❑ AA075 Raw Materials & Repair Materials
- ❑ AA079 Repair Manuals
- ❑ AA080 Resin
- ❑ AA090 Sealing Systems & Materials
- ❑ AA095 Structural Forms & Molds
- ❑ AA100 Teak Products
- ❑ AA102 Vinyl
- ❑ AA110 Zincs

COMPONENTS & SYSTEMS

- ❑ AB005 Air Conditioning, Ventilation & Heating
- ❑ AB006 Alternate Energy Sources: Solar, Water, Wind
- ❑ AB010 Batteries: Storage & Accessories
- ❑ AB015 Battery Chargers
- ❑ AB020 Bilge Pumps & Blowers
- ❑ AB023 Compressors, Air & Gas
- ❑ AB025 Dehumidifiers, Air Filtration
- ❑ AB030 Desalinators: Water Purifiers, Water Makers
- ❑ AB035 Electric Systems, Interior Lights, Lighting Equipment
- ❑ AB040 Electrical Equip: Generators, Connectors, Panels
- ❑ AB045 Environmental Products & Systems
- ❑ AB050 Galley Equipment
- ❑ AB055 Hose and Hose Fittings
- ❑ AB057 Hydrofoils
- ❑ AB060 Pumps, Circulation and Water Systems
- ❑ AB065 Refrigeration Equipment
- ❑ AB070 Sails, Sailmakers
- ❑ AB075 Steering Wheels, Rudders & Systems
- ❑ AB077 Windvane Self-Steering Gears
- ❑ AB080 Toilets and Sanitation Equipment
- ❑ AB085 Water Systems, Plumbing

DOCKSIDE & ANCHORING EQUIPMENT

- ❑ AC005 Anchors, Chocks & Ground Tackle
- ❑ AC010 Anchor Rollers
- ❑ AC015 Buoys
- ❑ AC020 Car Top Carriers
- ❑ AC025 Covers For: Boat, Sails, Seats, Deck
- ❑ AC028 Davits & Lifting Systems (Boats & Yachts)
- ❑ AC030 De-Icing Equipment
- ❑ AC035 Dinghy Davits
- ❑ AC039 Docks
- ❑ AC040 Dock Boxes
- ❑ AC045 Dockside Equip: Carts, Pumpouts, Power Connects
- ❑ AC050 Fenders, Bumpers
- ❑ AC055 Line, Rope, Cordage
- ❑ AC060 Oars & Paddles
- ❑ AC065 Windlasses

ELECTRONICS & NAVIGATION INSTRUMENTS

- ❑ AD005 Autopilots
- ❑ AD010 Binoculars & Telescopes
- ❑ AD015 Clocks, Chronometers & Barometers
- ❑ AD020 Compasses
- ❑ AD025 Computers, Monitors, LCD Displays
- ❑ AD030 Computer Software
- ❑ AD035 Depth Sounders
- ❑ AD040 Direction Finders
- ❑ AD045 Electronic Equipment
- ❑ AD050 Indicators: Battery, Engine, Fuel, Speedometers
- ❑ AD055 Marine Stereos
- ❑ AD060 Navigational Electronics: Satnav, Loran, GPS
- ❑ AD065 Navigational Instruments: Sextants, Piloting Aids
- ❑ AD070 Night Vision Equipment
- ❑ AD075 Panels & Gauges
- ❑ AD080 Radars
- ❑ AD085 Radiotelephones
- ❑ AD090 Telephones: Marine, Cellular, Long Distance Svc.
- ❑ AD092 Television & Video Systems
- ❑ AD095 Wind & Weather Instruments

HARDWARE, ORIGINAL EQUIPMENT & PARTS

- ❑ AE005 Antennas
- ❑ AE010 Boarding Devices
- ❑ AE015 Brackets & Instrument Housing
- ❑ AE020 Cockpit Shelters
- ❑ AE025 Doors/Windows
- ❑ AE030 Fasteners
- ❑ AE035 Hardware, General Marine
- ❑ AE040 Hardware, Sailboat
- ❑ AE042 Navigation and Running Lights
- ❑ AE044 Railings, Pulpits & Stanchions
- ❑ AE045 Sailboat Rigging
- ❑ AE050 Seats
- ❑ AE055 Spars, Booms, and Masts
- ❑ AE060 Swim Platforms, Ladders
- ❑ AE065 Towers & Tops
- ❑ AE070 Trim Tabs
- ❑ AE071 Tubing: Aluminum & Stainless
- ❑ AE075 Winches
- ❑ AE080 Windshields, Hatches & Portholes

SAFETY PRODUCTS

- ❑ AF005 Alarm, Security & Monitoring Systems
- ❑ AF010 Distress Signals & EPIRB's
- ❑ AF015 Fire Extinguishers & Systems
- ❑ AF020 First Aid Supplies
- ❑ AF025 Flare Guns
- ❑ AF029 Hook & Lure Safeguards
- ❑ AF030 Horns, Sirens & Whistles
- ❑ AF035 Lettering & Numbers
- ❑ AF040 Life Rafts
- ❑ AF045 Personal Flotation Devices (PFD's)
- ❑ AF050 Survival Equipment
- ❑ AF055 Water Safety Devices

SOFT GOODS, GEAR & GIFTS

- ❑ AG005 Art & Sculptures
- ❑ AG010 Bedding: Sheets, Fitted Mattresses
- ❑ AG015 Books, Music, CD-ROM's & Videotapes
- ❑ AG020 Cameras & Photography Equipment
- ❑ AG021 Carry-Bags, Backpacks & Luggage
- ❑ AG025 Chairs: Deck & Beach
- ❑ AG028 Cleaning Rags, Mops, Chamois, Dusters
- ❑ AG030 Clothing & Footwear
- ❑ AG035 Cookware & Grills
- ❑ AG040 Flags & Pennants
- ❑ AG045 Foul Weather Gear
- ❑ AG050 Furniture & Furnishings
- ❑ AG055 Gift Shop Items
- ❑ AG060 Hobby Shop Items
- ❑ AG065 Ice Chests & Coolers
- ❑ AG070 Jewelry
- ❑ AG075 Knives: Hunting & Fishing
- ❑ AG080 Maps & Charts
- ❑ AG085 Pet Products
- ❑ AG090 Sunglasses, Protective Eyewear
- ❑ AG095 Swimwear & Beach Accessories

WATER SPORTS EQUIPMENT

- ❑ AH002 Air Tanks, Compressors & Maintenance
- ❑ AH005 Diving Equipment: Skin & Scuba Gear
- ❑ AH010 Sailboard Accessories
- ❑ AH015 Snorkels, Masks & Fins
- ❑ AH017 Towables
- ❑ AH019 Wakeboards
- ❑ AH020 Water Skis & Accessories
- ❑ AH025 Wetsuits, Drysuits, & Gloves

BOATS

POWER BOATS

- ❑ BA004 All-Purpose Fishing Boats
- ❑ BA005 Aluminum Boats
- ❑ BA010 Bass Boats
- ❑ BA015 Bay Boats
- ❑ BA018 Bow Riders
- ❑ BA020 Catamarans, Multihulls (Power)
- ❑ BA025 Center Consoles
- ❑ BA030 Cuddy Cabins
- ❑ BA035 Deck Boats
- ❑ BA038 Fish & Ski Boats
- ❑ BA040 Flats Boats
- ❑ BA045 Hi-Performance Boats
- ❑ BA050 Houseboats
- ❑ BA052 Hunting Boats
- ❑ BA055 Inboard Cruisers
- ❑ BA060 Inboard/Outboard Boats
- ❑ BA065 Luxury Yachts
- ❑ BA070 Motor Yachts
- ❑ BA075 Outboard Boats
- ❑ BA080 Pontoon Boats
- ❑ BA085 Runabouts
- ❑ BA090 Sportfishing Yachts
- ❑ BA095 Trawlers
- ❑ BA097 Wakeboard Boats
- ❑ BA100 Waterski Boats

SAILBOATS

- ❑ BB001 Auxiliary Powered Sailboats
- ❑ BB005 Cruising Sailboats
- ❑ BB010 Custom Sailboats
- ❑ BB015 Daysailers
- ❑ BB020 Dinghies(Sailing)
- ❑ BB025 Motor Sailers
- ❑ BB030 Multihulls (Sail)
- ❑ BB032 One-Design Sailboats
- ❑ BB035 Racing Sailboats
- ❑ BB040 Sailboards

OTHER TYPES OF BOATS

- ❑ BC005 Air Cushion Vehicles
- ❑ BC010 Airboats
- ❑ BC015 Canoes
- ❑ BC020 Custom Boat & Yacht Builders
- ❑ BC025 Dinghies (Rowing & Motorized)
- ❑ BC030 Electric Boats
- ❑ BC035 Hydrofoil Boats
- ❑ BC040 Inflatable or Folding Boats
- ❑ BC045 Jet Boats
- ❑ BC050 Jon Boats
- ❑ BC055 Kayaks
- ❑ BC060 Kit Boats
- ❑ BC065 Pedal Boats
- ❑ BC070 Personal Water Craft (PWCs)
- ❑ BC074 RIBS
- ❑ BC075 Rowing Shells
- ❑ BC080 Wooden Boats

ENGINES, MOTORS, PROPULSION EQUIPMENT & PARTS

ENGINES & MOTORS

- ❑ CA003 Battery Powered Propulsion
- ❑ CA005 Bow Thrusters
- ❑ CA010 Electric Motors
- ❑ CA015 Inboard Engines
- ❑ CA020 Jet Drives
- ❑ CA025 Outboard Motors
- ❑ CA030 Stern Drive Engines
- ❑ CA035 Stern Thrusters
- ❑ CA040 Trolling Motors

PROPULSION EQUIPMENT & PARTS

- ❑ CB005 Additives: Cooling Systems, Diesel, Gasoline, Oil
- ❑ CB010 Aftermarket Engine & Outdrive Parts
- ❑ CB015 Bearings, Seals & Gaskets
- ❑ CB020 Corrosion Protection
- ❑ CB025 Engine Accessories & Systems
- ❑ CB030 Engine Controls
- ❑ CB035 Engine Parts
- ❑ CB036 Engine Repair Manuals
- ❑ CB040 Exhaust Systems
- ❑ CB045 Filters, Oil & Fuel
- ❑ CB050 Fuel Systems & Components
- ❑ CB055 Fuel Tanks & Accessories
- ❑ CB060 Gears, Shafts, and Associated Equipment
- ❑ CB065 Manifolds & Heat Exchangers
- ❑ CB070 Oils & Lubricants
- ❑ CB075 Outboard Parts
- ❑ CB080 Propellers
- ❑ CB085 Stabilizers
- ❑ CB090 Starters & Alternators
- ❑ CB095 Transmissions & Transmission Kits
- ❑ CB100 Trim Plates

FISHING TACKLE

- ❑ D0005 Bait
- ❑ D0010 Baitwells
- ❑ D0015 Fighting Chairs
- ❑ D0020 Fish Finders
- ❑ D0025 Fishing Equipment & Accessories
- ❑ D0030 Line
- ❑ D0035 Lures
- ❑ D0040 Outriggers & Downriggers
- ❑ D0045 Reels
- ❑ D0050 Repairs/Service for Rods & Reels
- ❑ D0054 Rod Holders
- ❑ D0055 Rods

MARINA EQUIPMENT

- ❑ E0005 Boat Lifts
- ❑ E0008 Cleats & Dock Hardware
- ❑ E0010 Cradles
- ❑ E0015 Davits & Lifting Systems (Docks & Marinas)
- ❑ E0020 Dealership Supplies: Counters & Shelving
- ❑ E0025 Dock & Pier Installations, Mooring Systems
- ❑ E0027 Electric and Cable TV Wiring & Services
- ❑ E0030 Environmental Control Systems
- ❑ E0032 Fuel Handling Systems
- ❑ E0035 Hoists & Forklifts
- ❑ E0040 Power Pedestals
- ❑ E0045 Pump-out Equipment & Facilities
- ❑ E0048 PWC Lifts
- ❑ E0050 Service Shop Equipment
- ❑ E0055 Shrinkwrap & Wrapping Systems
- ❑ E0059 Storage Sheds
- ❑ E0060 Storage Systems For Boats
- ❑ E0063 Water Shore Ties & Plumbing
- ❑ E0065 Yard Equipment: Boat Stands, Cradles & Yard Cranes

OUTDOOR EQUIPMENT

SPORTING GOODS

- ❑ J0005 Archery Equipment
- ❑ J0010 Camping Equipment
- ❑ J0015 Diving Equipment
- ❑ J0020 Hunting Clothing
- ❑ J0025 Hunting Equipment

RECREATIONAL VEHICLES

- ❑ G0005 ATVs, Motorcycles & Scooters
- ❑ G0010 Bed Liners
- ❑ G0015 Camper Shells
- ❑ G0020 Conventional Travel Trailers
- ❑ G0025 Conversion Vans
- ❑ G0030 Expandable Travel Trailers
- ❑ G0035 Fifth Wheels
- ❑ G0040 Folding Camping Trailers
- ❑ G0045 Park RV Models
- ❑ G0050 RV Accessories
- ❑ G0055 Sport Utility RVs
- ❑ G0060 SUVs
- ❑ G0065 Trucks
- ❑ G0070 Truck Accessories
- ❑ G0075 Type A Motorhomes
- ❑ G0080 Type B Motorhomes
- ❑ G0085 Type C Motorhomes

SERVICES

SERVICES FOR THE CONSUMER

- ❑ FA005 Appraisers & Surveyors
- ❑ FA010 Banking & Finance
- ❑ FA015 Boat Cleaning and Detailing
- ❑ FA017 Boat, Canoe, and Watercraft Rentals
- ❑ FA020 Brokerage Yacht Sales
- ❑ FA025 Charter Operators
- ❑ FA028 Fractional Boat Ownership
- ❑ FA030 Dockominiums
- ❑ FA035 Dockside Transportation, Water Taxies
- ❑ FA040 Documentation Service
- ❑ FA042 Dog Training, Kennels & Supplies
- ❑ FA043 Engine Repair
- ❑ FA044 Home Builder/Construction
- ❑ FA045 Insurance
- ❑ FA050 Interior Decorators
- ❑ FA055 Marina Operators
- ❑ FA060 Marine Supply Stores
- ❑ FA065 Publications: Periodicals & Magazines
- ❑ FA070 Pre-Owned Boat Listings
- ❑ FA073 Sail Repair
- ❑ FA075 Shipyards & Repair Services
- ❑ FA078 Shrinkwrap
- ❑ FA080 Software & Programming
- ❑ FA085 Specialty Retailer, Catalog House or Chain Stores
- ❑ FA088 Taxidermy
- ❑ FA090 Towing/Boat Hauling
- ❑ FA091 TV & Radio Shows (For fishing and boating)
- ❑ FA095 Used Boat Sales
- ❑ FA097 Waterfront Real Estate Developers
- ❑ FA098 Web-Based Marine Businesses
- ❑ FA100 Yacht Maintenance & Crew Services

SERVICES FOR THE MARINE INDUSTRY

- ❑ FB005 Boat Show Producers
- ❑ FB010 Boat Transport Services
- ❑ FB013 Component Testing Services
- ❑ FB015 Corporations (Event Sponsoring)
- ❑ FB020 Exporter
- ❑ FB025 FishingTournament Organizers
- ❑ FB028 Importer
- ❑ FB030 Marine Internet Services
- ❑ FB035 Government Relations
- ❑ FB040 Mailing Lists
- ❑ FB041 Manufacturer Representation
- ❑ FB045 Public Relations & Advertising Agencies
- ❑ FB050 Sailing Regatta Organizers
- ❑ FB055 Shrinkwrap

SCHOOLS, CLUBS, ASSOCIATIONS

- ❑ FC005 Boat Owner Associations
- ❑ FC010 Certification & Testing
- ❑ FC015 Diving Schools
- ❑ FC020 Education
- ❑ FC025 Fishing/Hunting/Sport Clubs
- ❑ FC030 Marine Industry Associations
- ❑ FC031 Marine Trade Associations
- ❑ FC035 One-Design Sailboat Associations
- ❑ FC039 Sailing Clubs
- ❑ FC040 Sailing Schools
- ❑ FC045 Schools & Instruction
- ❑ FC050 Yacht Clubs

ENGINEERING & TECHNICAL SERVICES

- ❑ FD005 Consultants
- ❑ FD010 Legal Assistance
- ❑ FD015 Naval Architects
- ❑ FD020 Marina Design Consultants & Engineers
- ❑ FD023 Standards & Certification Services
- ❑ FD025 Yacht Design & Engineering

TRAILERS & TRAILERING EQUIPMENT

- ❑ K0004 Boat Dollies
- ❑ K0005 Boat Trailers
- ❑ K0006 Cargo & Utility Trailers
- ❑ K0007 Hydraulic Trailers
- ❑ K0010 Personal Watercraft Trailers
- ❑ K0015 Snow Vehicle Trailers
- ❑ K0020 Trailer Hitches, Parts & Accessories

TRAVEL & RESORTS

- ❑ H0003 Boating Resorts
- ❑ H0005 Campgrounds
- ❑ H0010 Charter Boats, Power
- ❑ H0015 Charter Boats, Sail
- ❑ H0020 Fishing Charters/Guides
- ❑ H0025 Fishing Lodges & Resorts
- ❑ H0030 Hunting Lodges & Preserves
- ❑ H0039 Outfitters, Hunting Guides
- ❑ H0040 Outfitters, Raft & Canoe Guides
- ❑ H0042 Parks & Park Services
- ❑ H0045 Raft & Canoe Guides
- ❑ H0047 Real Estate: Waterfront/ Hunting/Vacation Property
- ❑ H0050 RV Resorts
- ❑ H0053 Scuba & Skin Diving Resorts
- ❑ H0055 Tourism: Local, State, Country
- ❑ H0060 Fly-In Camps